## Definitions

<table>
<thead>
<tr>
<th>Term</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Non-profit</strong> (Type of Organization)</td>
<td>Organizations that do not distribute their surplus funds to owners or shareholders now and/or in future, but instead use them to help pursue their goals.</td>
</tr>
<tr>
<td><strong>Material certification fee</strong></td>
<td>Fee related to the certification of the original version of the GRI Certified Training Program Material in English</td>
</tr>
<tr>
<td><strong>Annual license fee</strong></td>
<td>Licensing fee to use GRI’s Certified Training Material and other associated materials.</td>
</tr>
<tr>
<td><strong>The cost of trainer certification</strong></td>
<td>Cost related to the 2 courses (SDGs and Sustainability Reporting Process) and GRI Certification Exam fee that need to be purchased to complete 1st certification.</td>
</tr>
<tr>
<td><strong>Continuing Education Units fee</strong></td>
<td>Fee related to the 8 hours of course that nominated trainer need to take every year to keep their status</td>
</tr>
<tr>
<td><strong>Participants’ fee</strong></td>
<td>GRI's share of the fee charged to participants by Training Partners, for attending a GRI Certified Training, paid quarterly.</td>
</tr>
</tbody>
</table>

### Region

GRI distinguishes below regions:

- Africa
- Asia & Pacific
- Europe
- Middle East & Arab States
- North America
- South/Latin America
- Global

### Regional license

License that allows the CTP to conduct training within their region (as per country of residence).

### Global license

License that allows the CTP to conduct training in all countries of the world.
### Pricing information

<table>
<thead>
<tr>
<th>Non-profit</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Regional license</strong></td>
<td><strong>Global license</strong></td>
</tr>
<tr>
<td><strong>Total first year</strong></td>
<td><strong>Total first year</strong></td>
</tr>
<tr>
<td><strong>€ 5,325</strong> (excl. 10% participants fee)</td>
<td><strong>€ 6,825</strong> (excl. 10% participants fee)</td>
</tr>
<tr>
<td><strong>Total second year</strong></td>
<td><strong>Total second year</strong></td>
</tr>
<tr>
<td><strong>€ 1,900</strong> (estimate, excl. 10% participants fee)</td>
<td><strong>€ 3,400</strong> (estimate, excl. 10% participants fee)</td>
</tr>
</tbody>
</table>

#### 1st year fees
- **Material certification fee**
  - **€ 3,500**
- **The cost of trainer certification**
  - **€ 325**
- **Annual license fee**
  - **€ 1,500**
- **10% participants’ fees (paid per quarter)**
  - Depending on the number of course participants and amount of fee paid

#### 2nd year fees
- **Continuing Education Units (CEUs) fee**
  - **€ 400 per trainer**
- **Annual license fee**
  - **€ 3,000**
- **10% participants’ fees (paid per quarter)**
  - Depending on the number of course participants and amount of fee paid

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1. These costs refer to one trainer and apply when the trainer has to certify for the 1st time. (2 online courses + Certification exam, includes 50% discount).
2. This cost relates to one trainer. All nominated trainers need to update their knowledge bi-yearly in the form of Continuing Education Units (CEUs) after they pass their Certification Exam.
## Pricing information

<table>
<thead>
<tr>
<th></th>
<th>Group I (annual turnover &lt;10M €)</th>
<th>Global license</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Regional license</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total first year</td>
<td>€ 8,825 (excl. 10% participants fee)</td>
<td>€ 11,325 (excl. 10% participants fee)</td>
</tr>
<tr>
<td>Total second year</td>
<td>€ 2,900 (estimate, excl. 10% participants fee)</td>
<td>€ 5,400 (estimate, excl. 10% participants fee)</td>
</tr>
<tr>
<td>1st year fees</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Material certification fee</td>
<td>€ 6,000</td>
<td>Material certification fee</td>
</tr>
<tr>
<td>The cost of trainer certification&lt;sup&gt;1&lt;/sup&gt;</td>
<td>€ 325</td>
<td>The cost of trainer certification&lt;sup&gt;1&lt;/sup&gt;</td>
</tr>
<tr>
<td>-</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2nd year fees</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Continuing Education Units (CEUs) fee&lt;sup&gt;2&lt;/sup&gt;</td>
<td>€ 400 per trainer</td>
<td>Continuing Education Units (CEUs) fee&lt;sup&gt;2&lt;/sup&gt;</td>
</tr>
<tr>
<td>Annual license fee</td>
<td>€ 2,500</td>
<td>Annual license fee</td>
</tr>
<tr>
<td>10% participants’ fees (paid per quarter)</td>
<td>Depending on the number of course participants and amount of fee paid</td>
<td>10% participants’ fees (paid per quarter)</td>
</tr>
</tbody>
</table>

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<sup>1</sup> These costs refer to one trainer and apply when the trainer has to certify for the 1st time. (2 online courses + Certification exam, includes 50% discount).

<sup>2</sup> This cost relates to one trainer. All nominated trainers need to update their knowledge bi-yearly in the form of Continuing Education Units (CEUs) after they pass their Certification Exam.
### Pricing information

#### Group II (annual turnover <€10-100 million)

<table>
<thead>
<tr>
<th></th>
<th>Regional license</th>
<th>Global license</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total first year</strong></td>
<td><strong>€ 12,325</strong> (excl. 10% participants fee)</td>
<td><strong>€ 15,825</strong> (excl. 10% participants fee)</td>
</tr>
<tr>
<td><strong>Total second year</strong></td>
<td><strong>€ 3,900</strong> (estimate, excl. 10% participants fee)</td>
<td><strong>€ 7,400</strong> (estimate, excl. 10% participants fee)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>1st year fees</th>
<th>2nd year fees</th>
<th>1st year fees</th>
<th>2nd year fees</th>
</tr>
</thead>
<tbody>
<tr>
<td>Material certification fee</td>
<td>€ 8,500</td>
<td>-</td>
<td>Material certification fee</td>
<td>€ 8,500</td>
</tr>
<tr>
<td>The cost of trainer certification</td>
<td>€ 325</td>
<td>-</td>
<td>The cost of trainer certification</td>
<td>€ 325</td>
</tr>
<tr>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Annual license fee</td>
<td>€ 3,500</td>
<td>-</td>
<td>Annual license fee</td>
<td>€ 7,000</td>
</tr>
<tr>
<td>10% participants’ fees (paid per quarter)</td>
<td>Depending on the number of course participants and amount of fee paid</td>
<td>-</td>
<td>10% participants’ fees (paid per quarter)</td>
<td>Depending on the number of course participants and amount of fee paid</td>
</tr>
</tbody>
</table>

---

1 These costs refer to one trainer and apply when the trainer has to certify for the 1st time. (2 online courses + Certification exam, includes 50% discount).

2 This cost relates to one trainer. All nominated trainers need to update their knowledge bi-yearly in the form of Continuing Education Units (CEUs) after they pass their Certification Exam.
# Pricing information

<table>
<thead>
<tr>
<th>Regional license</th>
<th>Global license</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total first year</strong></td>
<td><strong>Total first year</strong></td>
</tr>
<tr>
<td>€ 16,325 (excl. 10% participants fee)</td>
<td>€ 21,325 (excl. 10% participants fee)</td>
</tr>
<tr>
<td><strong>Total second year</strong></td>
<td><strong>Total second year</strong></td>
</tr>
<tr>
<td>€ 5,400 (estimate, excl. 10% participants fee)</td>
<td>€ 10,400 (estimate, excl. 10% participants fee)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>1st year fees</th>
<th>2nd year fees</th>
<th>1st year fees</th>
<th>2nd year fees</th>
</tr>
</thead>
<tbody>
<tr>
<td>Material certification fee</td>
<td>€ 11,000</td>
<td>Material certification fee</td>
<td>€ 11,000</td>
</tr>
<tr>
<td>The cost of trainer certification¹</td>
<td>€ 325</td>
<td>The cost of trainer certification¹</td>
<td>€ 325</td>
</tr>
<tr>
<td>-</td>
<td>Continuing Education Units (CEUs) fee²</td>
<td>-</td>
<td>Continuing Education Units (CEUs) fee²</td>
</tr>
<tr>
<td>€ 400 per trainer</td>
<td>€ 400 per trainer</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Annual license fee</td>
<td>€ 5,000</td>
<td>Annual license fee</td>
<td>€ 10,000</td>
</tr>
</tbody>
</table>

10% participants’ fees (paid per quarter)
Depending on the number of course participants and amount of fee paid

### Notes

1. These costs refer to one trainer and apply when the trainer has to certify for the 1st time. (2 online courses + Certification exam, includes 50% discount).
2. This cost relates to one trainer. All nominated trainers need to update their knowledge bi-yearly in the form of Continuing Education Units (CEUs) after they pass their Certification Exam.
## Pricing information

<table>
<thead>
<tr>
<th>Group IV</th>
<th>Regional license</th>
<th>Global license</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>(annual turnover &gt;1 billion)</td>
<td></td>
</tr>
<tr>
<td><strong>Total first year</strong></td>
<td><strong>€ 21,325</strong> (excl. 10% participants fee)</td>
<td><strong>€ 28,825</strong> (excl. 10% participants fee)</td>
</tr>
<tr>
<td><strong>Total second year</strong></td>
<td><strong>€ 7,900</strong> (estimate, excl. 10% participants fee)</td>
<td><strong>€ 15,400</strong> (estimate, excl. 10% participants fee)</td>
</tr>
<tr>
<td>1st year fees</td>
<td>2nd year fees</td>
<td>1st year fees</td>
</tr>
<tr>
<td>Material certification fee</td>
<td>€ 13,500</td>
<td>Material certification fee</td>
</tr>
<tr>
<td>The cost of trainer certification¹</td>
<td>€ 325</td>
<td>The cost of trainer certification¹</td>
</tr>
<tr>
<td>-</td>
<td>Continuing Education Units (CEUs) fee²</td>
<td>-</td>
</tr>
<tr>
<td>-</td>
<td>€ 400 per trainer</td>
<td>-</td>
</tr>
<tr>
<td>Annual license fee</td>
<td>€ 7,500</td>
<td>Annual license fee</td>
</tr>
<tr>
<td>10% participants’ fees (paid per quarter)</td>
<td></td>
<td>10% participants’ fees (paid per quarter)</td>
</tr>
<tr>
<td>Depending on the number of course participants and amount of fee paid</td>
<td></td>
<td>Depending on the number of course participants and amount of fee paid</td>
</tr>
</tbody>
</table>

1. These costs refer to one trainer and apply when the trainer has to certify for the 1st time. (2 online courses + Certification exam, includes 50% discount).
2. This cost relates to one trainer. All nominated trainers need to update their knowledge bi-yearly in the form of Continuing Education Units (CEUs) after they pass their Certification Exam.
List of countries per CTP license region

Africa
- Angola
- Burkina Faso
- Burundi
- Benin
- Botswana
- Congo, The Democratic Republic of the
- Central African Republic
- Congo
- Côte D’Ivoire
- Cameroon
- Cape Verde
- Western Sahara
- Eritrea
- Ethiopia
- Gabon
- Ghana
- Gambia
- Guinea
- Equatorial Guinea
- Guinea-Bissau
- Kenya
- Liberia
- Lesotho
- Madagascar
- Mali
- Mauritius
- Malawi
- Mozambique
- Namibia
- Niger
- Nigeria
- Rwanda
- Seychelles
- South Sudan
- Saint Helena
- Sierra Leone
- Senegal
- Sao Tome and Principe
- Swaziland
- Chad
- Togo
- Tanzania, United Republic of
- Uganda
- Mayotte
- South Africa
- Zambia
- Zimbabwe

Asia and Pacific
- Afghanistan
- Antarctica
- American Samoa
- Australia
- Azerbaijan
- Bangladesh
- Brunei Darussalam
- Bhutan
- Cocos (Keeling) Islands
- Cook Islands
- China
- Christmas Island
- Fiji
- Micronesia, Federated States of
- Guam
- Hong Kong
- Heard Island and McDonald Islands
- Indonesia
- India
- British Indian Ocean Territory
- Japan
- Kyrgyzstan
- Cambodia
- Kiribati
- Korea, Democratic People’s Republic of
- Korea, Republic of
- Kazakhstan
- Lao People’s Democratic Republic
- Sri Lanka
- Marshall Islands
- Myanmar
- Mongolia
- Macau
- Northern Mariana Islands
- Maldives
- Malaysia
- New Caledonia
- Norfolk Island
- Nepal
- Nauru
- Niue
- New Zealand
- French Polynesia
- Papua New Guinea
- Philippines
- Pakistan
- Pitcairn Islands
- Palau
- Reunion
- Solomon Islands
- Singapore
- Syrian Arab Republic
- French Southern Territories
- Thailand
- Tajikistan
- Tokelau
- Turkmenistan
- Tonga
- Timor-Leste
- Tuvalu
- Taiwan
- United States Minor Outlying Islands
- Uzbekistan
- Vietnam
- Vanuatu
- Wallis and Futuna
- Samoa
### Europe
- Andorra
- Albania
- Armenia
- Austria
- Bosnia and Herzegovina
- Belgium
- Bulgaria
- Belarus
- Switzerland
- Cyprus
- Czech Republic
- Germany
- Denmark
- Estonia
- Spain
- Finland
- Faroe Islands
- France
- France, Metropolitan
- United Kingdom
- Georgia
- Gibraltar
- Greenland
- Greece
- Croatia
- Hungary
- Ireland
- Israel
- Iceland
- Italy
- Liechtenstein
- Lithuania
- Luxembourg
- Latvia
- Monaco
- Moldova, Republic of
- Macedonia
- Malta
- Netherlands
- Norway
- Poland
- Portugal
- Romania
- Russian Federation
- Sweden
- Slovenia
- Svalbard and Jan Mayen
- Slovakia
- San Marino
- Turkey
- Ukraine
- Holy See (Vatican City State)
- Serbia
- Montenegro
- Aland Islands
- Guernsey
- Isle of Man
- Jersey

### Middle East & Arab States
- Algeria
- Bahrain
- Comoros
- Djibouti
- Egypt
- Iran, Islamic Republic of
- Iraq
- Jordan
- Kuwait
- Lebanon
- Libya
- Mauritania
- Morocco
- Oman
- Palestinian Territory
- Qatar
- Saudi Arabia
- Somalia
- Sudan
- Tunisia
- United Arab Emirates
- Yemen

### North America
- Canada
- Saint Pierre and Miquelon
- United States

### South/Latin America
- Antigua and Barbuda
- Anguilla
- Netherlands Antilles
- Argentina
- Aruba
- Barbados
- Bermuda
- Bolivia
- Brazil
- Bahamas
- Bouvet Island
- Belize
- Chile
- Colombia
- Costa Rica
- Cuba
- Dominica
- Dominican Republic
- Ecuador
- Falkland Islands (Malvinas)
- Grenada
- French Guiana
- Guadeloupe
- South Georgia and the South Sandwich Islands
- Guatemala
- Guyana
- Honduras
- Haiti
- Jamaica
- Saint Kitts and Nevis
- Cayman Islands
- Saint Lucia
- Martinique
- Montserrat
- Mexico
- Nicaragua
- Panama
- Peru
- Puerto Rico
- Paraguay
- Suriname
- El Salvador
- Turks and Caicos Islands
- Trinidad and Tobago
- Uruguay
- Saint Vincent and the Grenadines
- Venezuela
- Virgin Islands, British
- Virgin Islands, U.S.
- Saint Barthelemy
- Saint Martin